

FY24 REVENUE PROJECTIONS - GENERAL FUND

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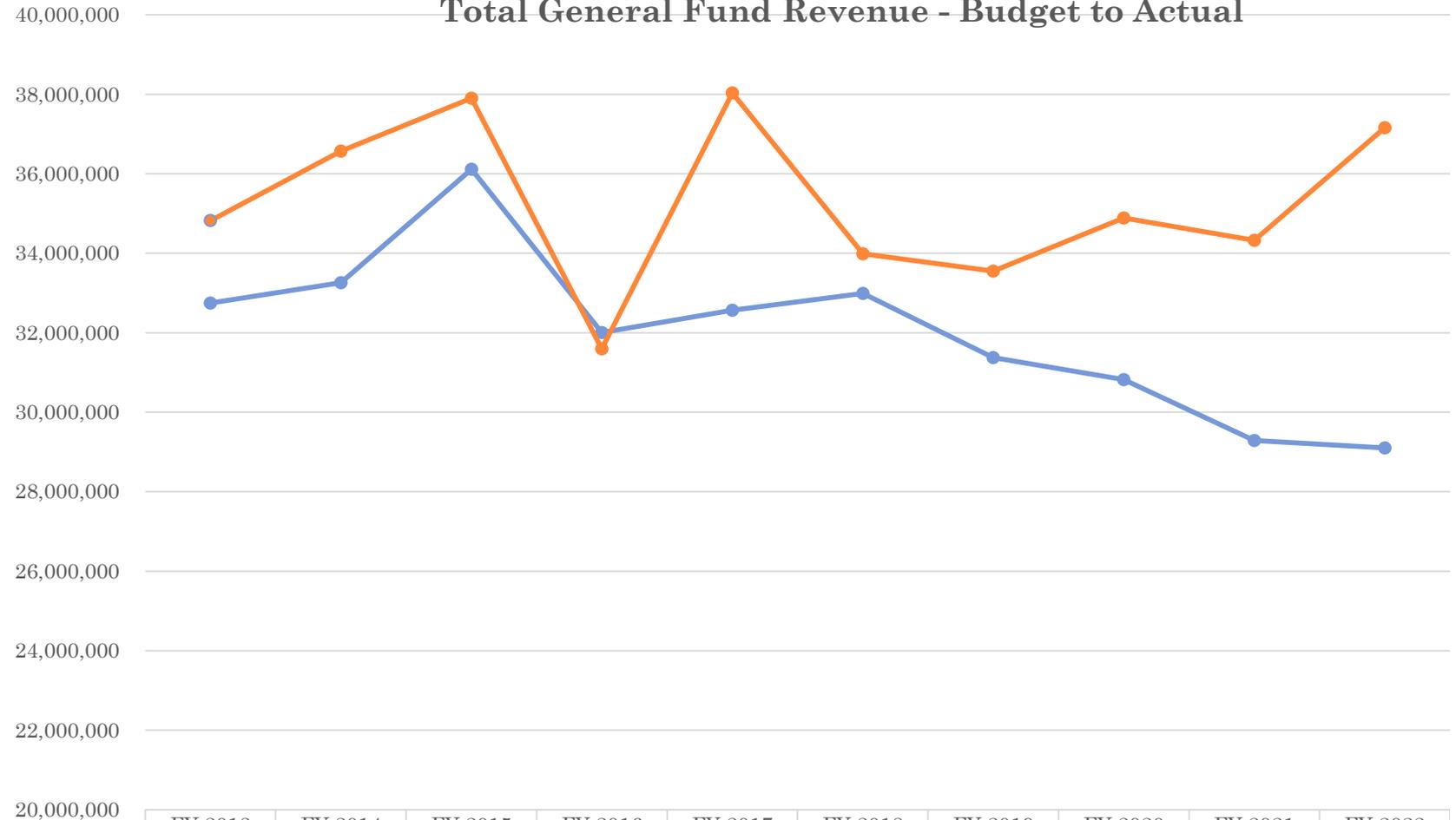
PURPOSE OF GENERAL FUND REVENUE PROJECTIONS

- Sustainability
 - Ensure that General Fund operating budget does not exceed projected General Fund revenue
- Comparison of Budget to Actual
 - Reconciliation of what we anticipated in prior years vs. actual revenues received

GENERAL FUND REVENUE BUDGET TO ACTUAL

- From FY 2013 to FY 2022, actual revenue exceeded annual budget nine times
- For entire 10 year period, revenue has exceeded budget by:
 - \$32,566,743, cash basis investment income included (110.2% of budget)

Total General Fund Revenue - Budget to Actual

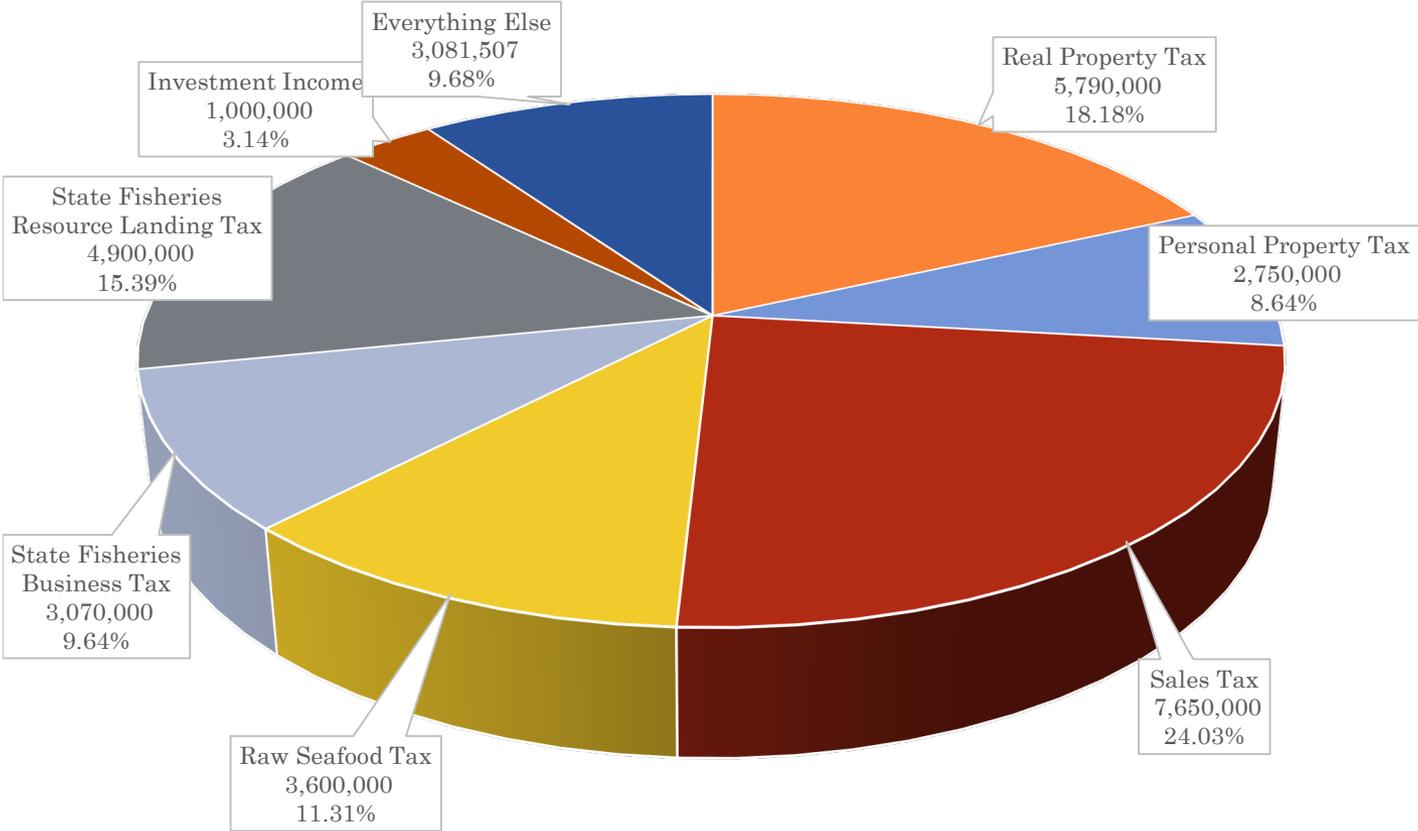


| | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY 2022 |
|--------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Budget | 32,745,803 | 33,256,477 | 36,114,192 | 32,005,354 | 32,567,133 | 32,991,160 | 31,374,158 | 30,819,712 | 29,292,071 | 29,099,549 |
| Actual | 34,820,421 | 36,573,510 | 37,901,236 | 31,597,222 | 38,032,726 | 33,986,124 | 33,553,309 | 34,886,106 | 34,324,883 | 37,156,815 |

FY 2024 GENERAL FUND PROJECTION

| | |
|--------------------------------------|------------------|
| Real Property Tax | \$5,790,000 |
| Personal Property Tax | 2,750,000 |
| Sales Tax | 7,650,000 |
| Raw Seafood Tax | 3,600,000 |
| State Fisheries Business Tax | 3,070,000 |
| State Fisheries Resource Landing Tax | 4,900,000 |
| Investment Income | 1,000,000 |
| Everything Else | <u>3,081,507</u> |
| Total | \$31,841,507 |

FY 2024 General Fund Estimated Revenue



MAJOR REVENUE SOURCES

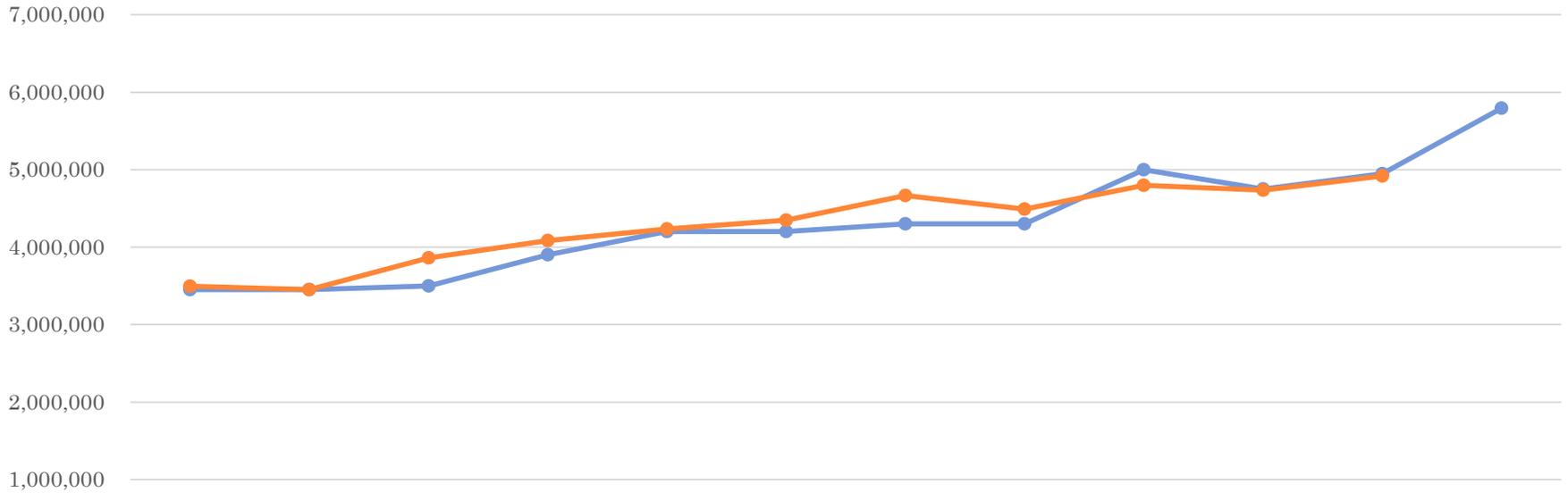
- Real Property Tax
- Personal Property Tax
- Sales Tax
- Raw Seafood Tax
- Alaska Fisheries Business Tax
- Alaska Fisheries Resource Landing Tax

- Over last 10 fiscal years, these taxes have accounted for 80.1% of General Fund revenues
- For FY 2024, estimated to account for 87.2% of General Fund revenues

MAJOR REVENUE SOURCE – REAL PROPERTY TAX

- Mill Rate – 10.5
- Last adjustment – 2024 9.0 to 10.5
2023 10.5 to 9.0
2009 11.79 mills to 10.5
- Since FY 2013: Average of 11.9% of GF Revenue
- General upward trend during that time
- FY 2023 budget – \$4,950,000 (16.5% of GF Rev)
- FY 2024 budget – \$5,795,000 (18.2%)

Real Property Tax Budget vs Actual

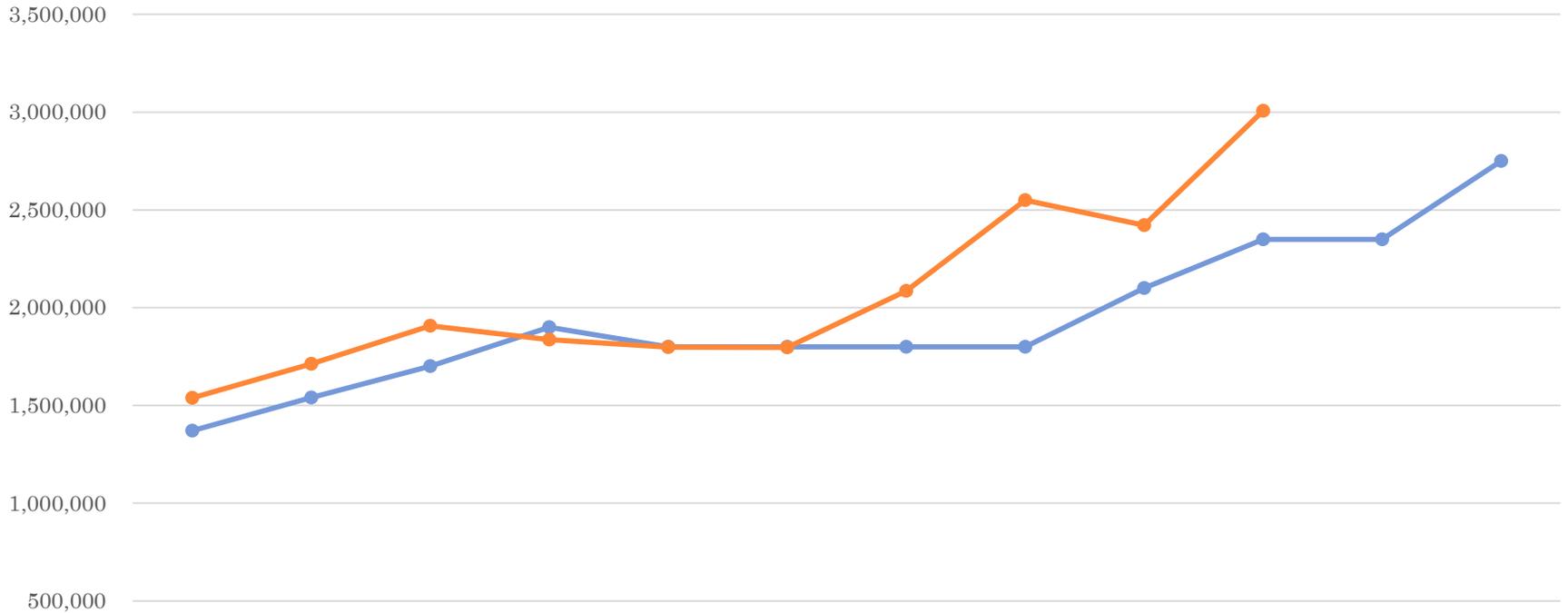


| | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY2022 | FY 2023 Budget | FY 2024 Budget - Proposed |
|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------------|---------------------------|
| — Budget | 3,450,000 | 3,450,000 | 3,500,000 | 3,900,000 | 4,200,000 | 4,200,000 | 4,300,000 | 4,300,000 | 5,000,000 | 4,750,000 | 4,950,000 | 5,795,000 |
| — Actual | 3,493,791 | 3,450,865 | 3,862,354 | 4,085,050 | 4,233,663 | 4,347,513 | 4,666,560 | 4,489,648 | 4,799,516 | 4,737,373 | 4,920,698 | |

MAJOR REVENUE SOURCE – PERSONAL PROPERTY TAX

- Mill Rate – 10.5
- Last adjustment – 2024 9.0 to 10.5
2023 10.5 to 9.0
2009 11.79 mills to 10.5
- Since FY 2013: Average of 5.9% of GF Revenue
- General upward trend during that time
- FY 2023 budget – \$2,350,000 (7.8%)
- FY 2024 budget – \$2,750,000 (8.6%)

Personal Property Tax Budget vs Actual

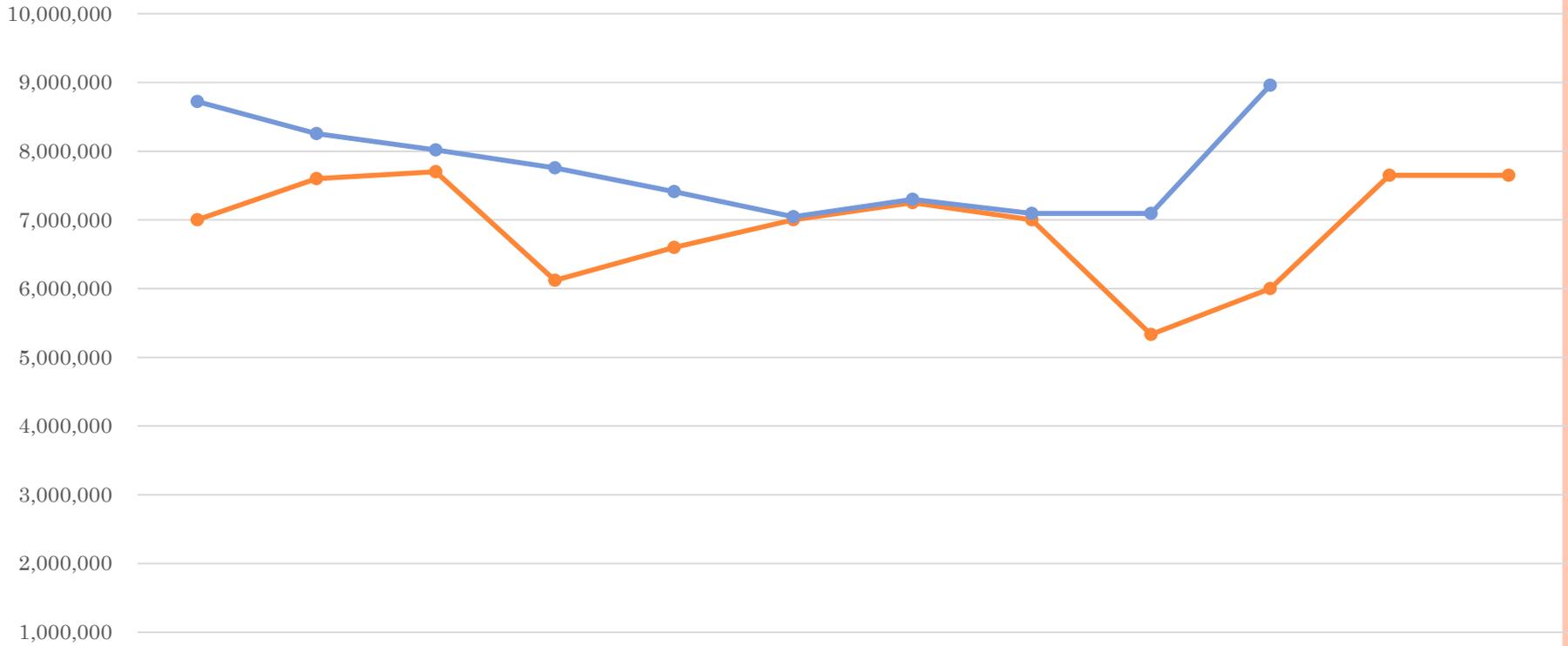


| | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY2022 | FY 2023 Budget | FY 2024 Budget - Proposed |
|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------------|---------------------------|
| ● Budget | 1,370,000 | 1,540,000 | 1,700,000 | 1,900,000 | 1,800,000 | 1,800,000 | 1,800,000 | 1,800,000 | 2,100,000 | 2,350,000 | 2,350,000 | 2,750,000 |
| ● Actual | 1,538,770 | 1,713,124 | 1,907,363 | 1,836,163 | 1,797,663 | 1,796,294 | 2,085,644 | 2,550,033 | 2,421,301 | 3,007,081 | | |

MAJOR REVENUE SOURCE – SALES TAX

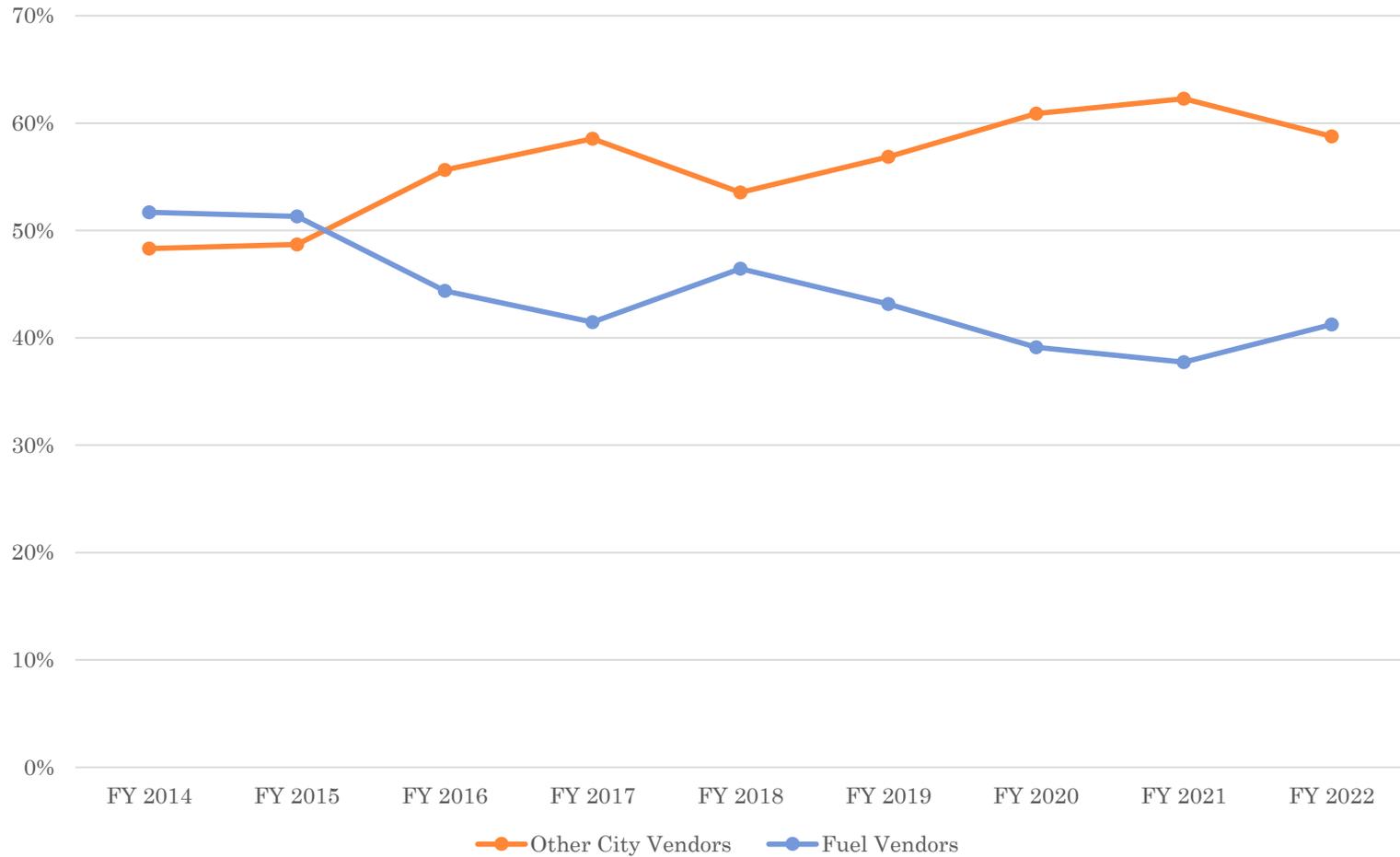
- Current Rate – 3%
 - General Fund Portion – 2%
 - 1% Sales Tax Fund – 1%
- Since FY 2013: Average of 22.0% of GF Revenue
- General downward trend during that time
- Strong correlation to Alaska North Slope Crude
- FY 2023 budget – \$7,650,000 (20.6%)
- FY 2024 budget – \$7,650,000 (24.8%)

Sales Tax Budget vs Actual



| | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY 2022 | FY 2023 Budget | FY 2024 Budget - Proposed |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------------|---------------------------|
| ● Budget | 7,000,000 | 7,600,000 | 7,700,000 | 6,120,000 | 6,600,000 | 7,000,000 | 7,250,000 | 7,000,000 | 5,333,333 | 6,000,000 | 7,650,000 | 7,650,000 |
| ● Actual | 8,722,523 | 8,255,697 | 8,020,397 | 7,757,315 | 7,411,475 | 7,045,535 | 7,299,723 | 7,093,282 | 7,096,330 | 8,962,047 | | |

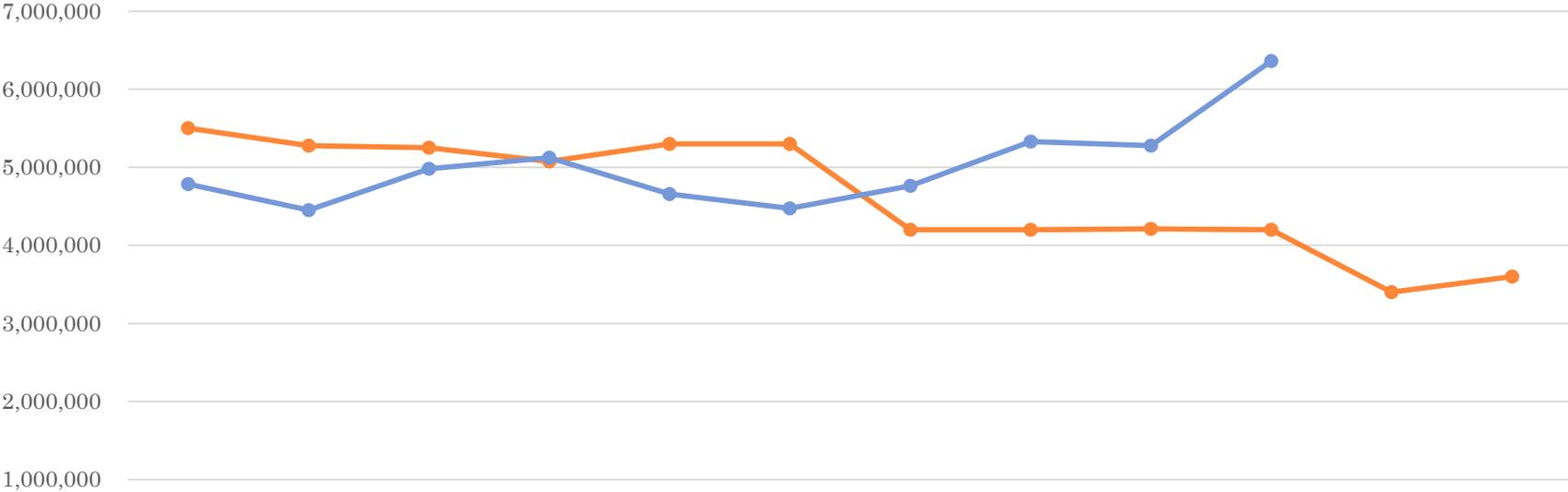
Fuel Sales impact on Sales Tax



MAJOR REVENUE SOURCE – RAW SEAFOOD TAX

- Current Rate – 2%
- Since FY 2013: Average of 14.2% of GF Revenue
- Fairly volatile during that time
- Difficult to forecast
- FY 2023 budget – \$3,400,000 (11.3%)
- FY 2024 budget – \$3,600,000 (11.3%)

Raw Seafood Tax Budget vs Actual

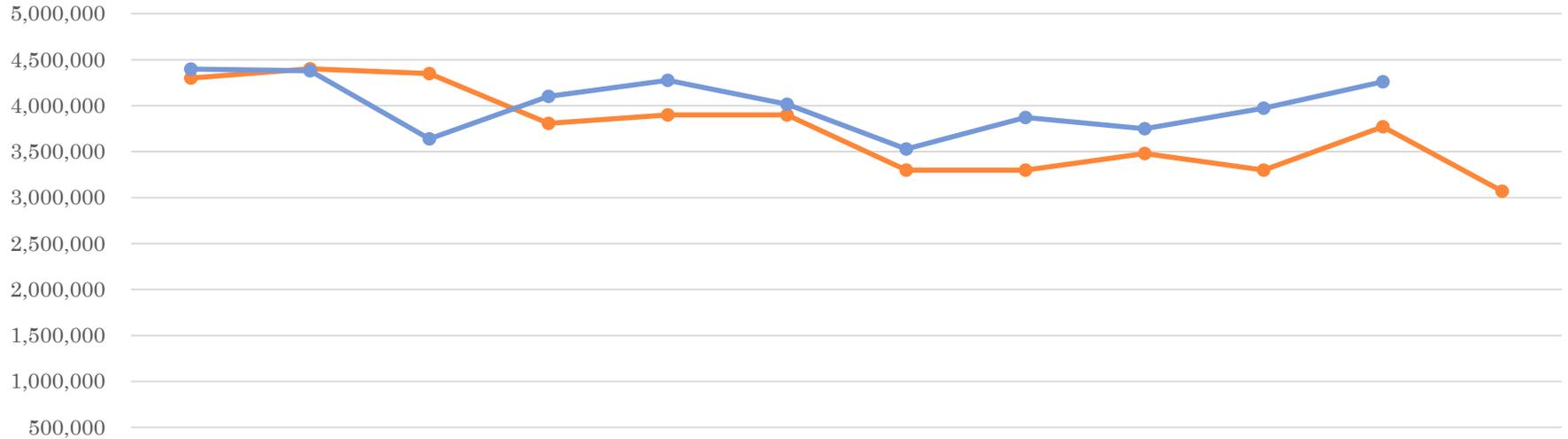


| | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY2022 | FY 2023 Budget | FY 2024 Budget - Proposed |
|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------------|---------------------------|
| — Budget | 5,500,000 | 5,278,000 | 5,250,000 | 5,074,200 | 5,300,000 | 5,300,000 | 4,200,000 | 4,200,000 | 4,211,165 | 4,200,000 | 3,400,000 | 3,600,000 |
| — Actual | 4,784,198 | 4,449,921 | 4,981,770 | 5,123,372 | 4,657,385 | 4,475,150 | 4,761,506 | 5,328,128 | 5,276,466 | 6,360,295 | | |

MAJOR REVENUE SOURCE – STATE FISHERIES BUSINESS TAX

- Current Rate – 1.5%
- Since FY 2013: Average of 11.3% of GF Revenue
- Fairly straight forward calculation
- Based on prior calendar year fishery data
- FY 2023 budget – \$3,770,000 (12.5%)
- FY 2024 budget – \$3,070,000 (9.6%)

State Fisheries Business Tax Budget vs Actual

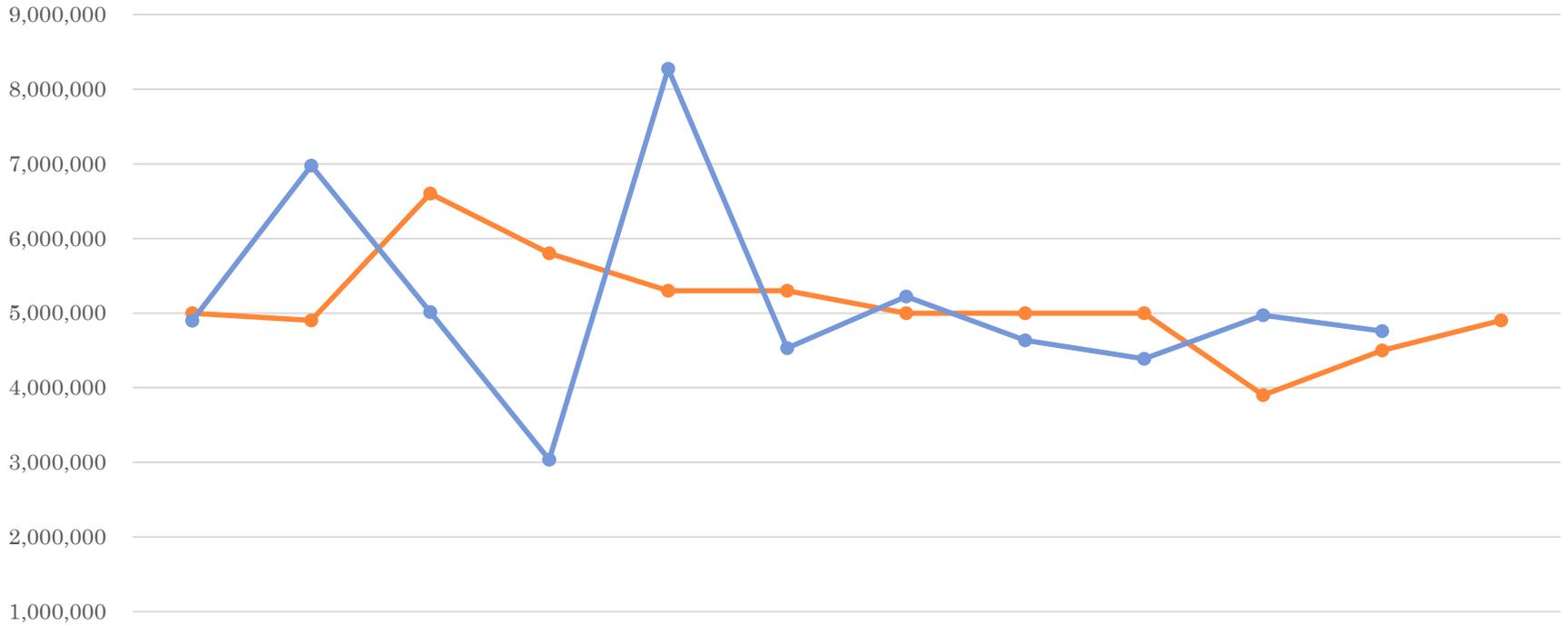


| | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY2022 | FY 2023 Budget | FY 2024 Budget - Proposed |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------------|---------------------------|
| —● Budget | 4,300,000 | 4,400,000 | 4,350,000 | 3,806,700 | 3,900,000 | 3,900,000 | 3,300,000 | 3,300,000 | 3,480,663 | 3,300,000 | 3,770,000 | 3,070,000 |
| —● Actual | 4,398,441 | 4,377,934 | 3,639,448 | 4,099,315 | 4,276,287 | 4,014,323 | 3,528,499 | 3,869,625 | 3,747,582 | 3,973,545 | 4,258,311 | |

MAJOR REVENUE SOURCE – STATE FISHERIES RESOURCE LANDING TAX

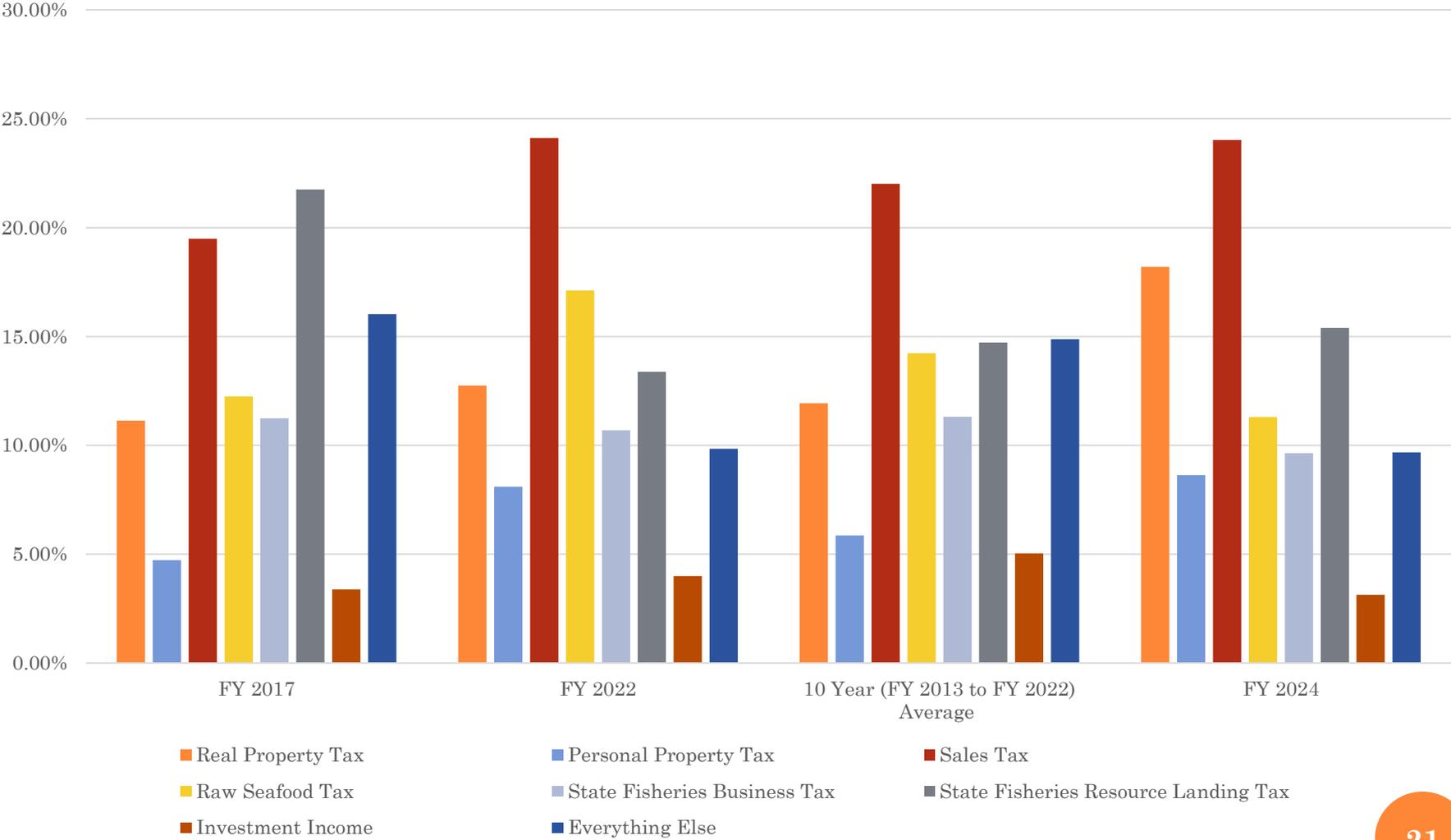
- Current Rate – 1.5%
- Since FY 2013: Average of 14.7% of GF Revenue
- Difficult to predict with accuracy
- Based on:
 - Prior calendar year fishery data reported to the State
 - State published price book
- FY 2023 budget – \$4,500,000 (15.0%)
- FY 2024 budget – \$4,900,000 (15.4%)

State Fisheries Resource Landing Tax Budget vs Actual

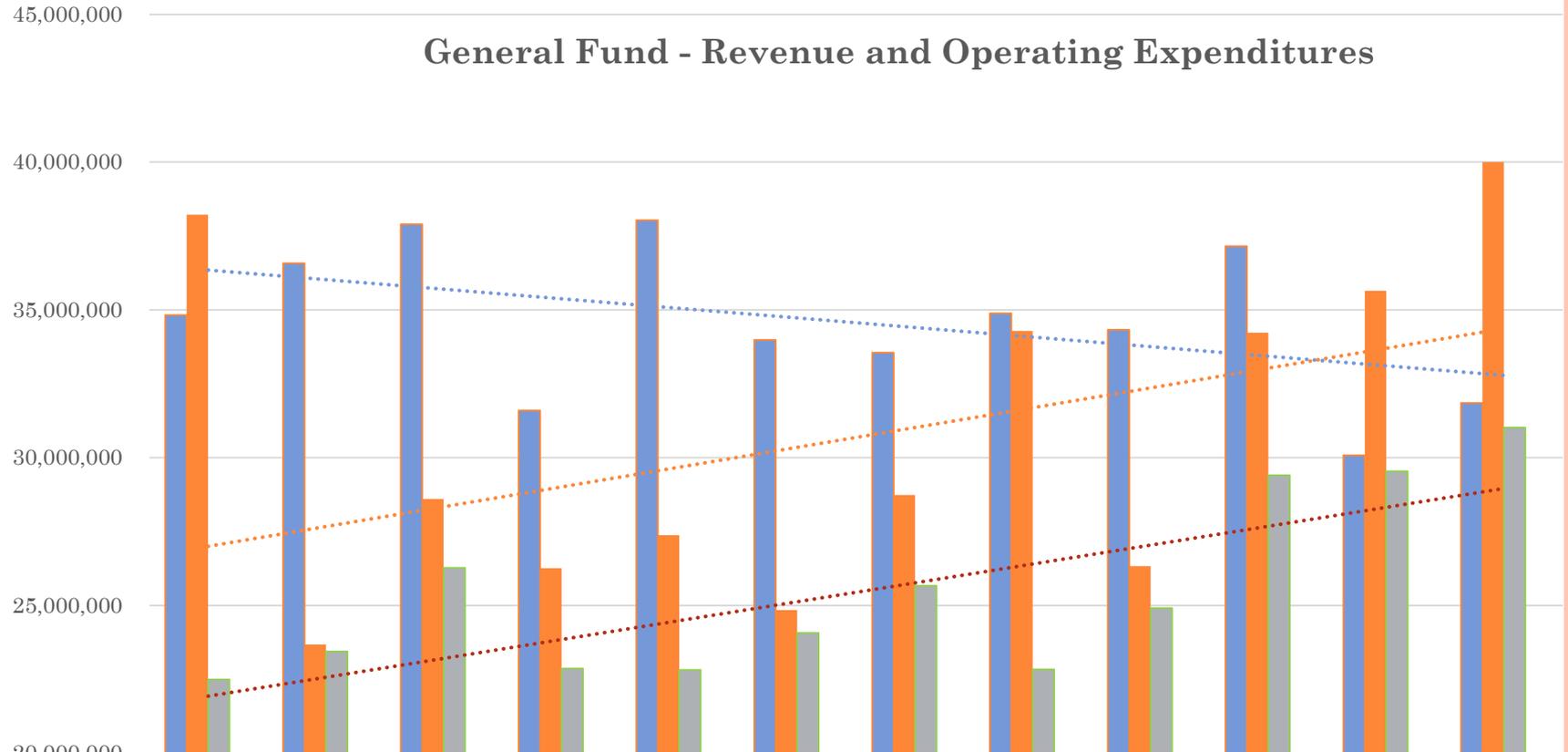


| | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY2022 | FY 2023 Budget | FY 2024 Budget - Proposed | |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------------|---------------------------------|-----------|
| ● Budget | 5,000,000 | 4,900,000 | 6,600,000 | 5,800,000 | 5,300,000 | 5,300,000 | 5,000,000 | 5,000,000 | 5,000,000 | 5,000,000 | 3,900,000 | 4,500,000 | 4,900,000 |
| ● Actual | 4,898,543 | 6,974,887 | 5,014,309 | 3,034,438 | 8,272,661 | 4,532,106 | 5,220,958 | 4,635,929 | 4,386,842 | 4,971,744 | 4,760,388 | | |

Revenue Percentage: FY 2017, FY 2022 , 10 Year Average, FY 2024

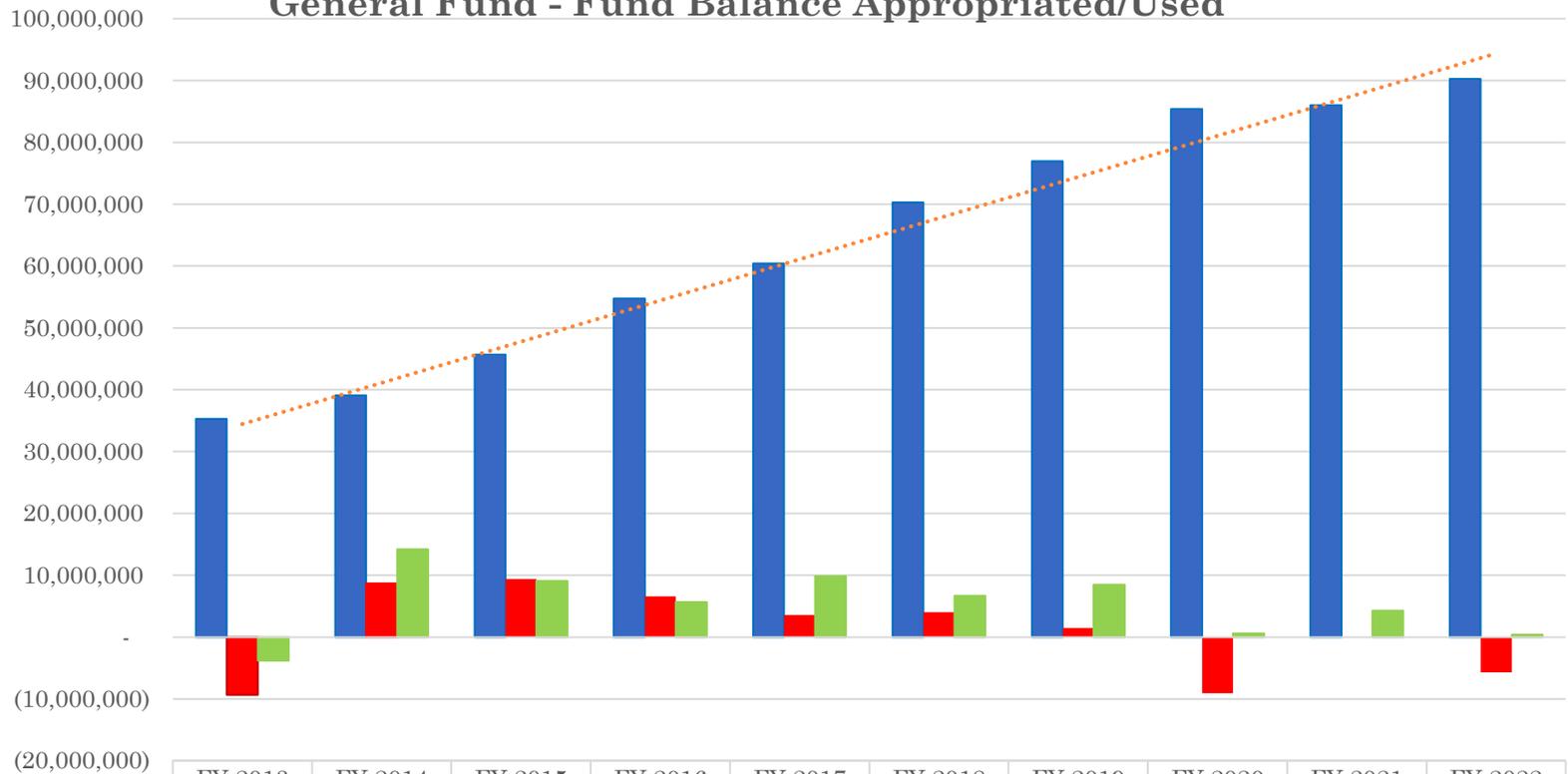


General Fund - Revenue and Operating Expenditures



| | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY 2022 | FY 2023 Budget | FY 2024 Budget - Proposed |
|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------------|---------------------------|
| Revenues | 34,820,42 | 36,573,51 | 37,901,23 | 31,597,22 | 38,032,72 | 33,986,12 | 33,553,30 | 34,886,10 | 34,324,88 | 37,156,81 | 30,072,98 | 31,846,50 |
| Expenditures | 38,220,81 | 23,678,47 | 28,602,00 | 26,262,25 | 27,376,55 | 24,835,48 | 28,736,34 | 34,286,80 | 26,330,86 | 34,224,08 | 35,650,51 | 40,001,81 |
| Operating expense | 22,487,09 | 23,439,75 | 26,271,70 | 22,858,66 | 22,813,12 | 24,067,09 | 25,663,29 | 22,834,89 | 24,910,59 | 29,403,49 | 29,541,33 | 31,018,39 |
| Capital, incl trfrs | 15,733,71 | 238,718 | 2,330,301 | 3,403,582 | 4,563,436 | 768,383 | 3,073,053 | 11,451,90 | 1,420,272 | 4,820,589 | 6,109,183 | 8,983,412 |

General Fund - Fund Balance Appropriated/Used



| | FY 2013 | FY 2014 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY 2022 |
|-----------------------------|-------------|------------|------------|------------|------------|------------|------------|-------------|------------|-------------|
| ■ Fund balance BOY | 35,281,323 | 39,078,223 | 45,694,401 | 54,758,401 | 60,428,650 | 70,291,784 | 76,957,847 | 85,420,363 | 86,001,709 | 90,293,179 |
| ■ FB surplus/(appropriated) | (9,341,629) | 8,660,596 | 9,420,023 | 6,567,510 | 3,564,590 | 4,010,940 | 1,480,854 | (9,061,890) | - | (5,694,458) |
| ■ FB surplus/(used) | (3,796,900) | 14,209,978 | 9,064,000 | 5,670,249 | 9,863,134 | 6,666,063 | 8,462,516 | 581,346 | 4,291,470 | 412,262 |

QUESTIONS