

CITY OF UNALASKA
UNALASKA, ALASKA

RESOLUTION 2026-43

A RESOLUTION OF THE UNALASKA CITY COUNCIL AUTHORIZING THE CITY MANAGER TO ENTER INTO A SOLE-SOURCE PROCUREMENT AGREEMENT WITH AXON ENTERPRISE, INC., TO PROVIDE TASER ELECTRONIC CONTROL DEVICES AND RELATED SUPPLIES, MAINTENANCE AND TRAINING

WHEREAS, the City of Unalaska's Purchasing Policy indicates a contract may be awarded without competition when the purchasing agent and Department Director document, and the City Manager approves in writing, that after conducting a good faith review of available resources, there is only one source for the required supply, service or construction item; and

WHEREAS, the Unalaska Code of Ordinances at § 6.04.020(A) states that a bond, contract, lease, or other obligation requiring the payment of funds from the appropriations of a later fiscal year or of more than one fiscal year shall be made or approved by ordinance or resolution adopted by a majority of the votes authorized on the question or as required by Alaska Statutes; and

WHEREAS, the proposed agreement with Axon is for a term of five years; and

WHEREAS, the Unalaska Police Department has used, trained with and is familiar with the Axon Taser Electronic Control Device for many years, just ending a previous 5-year contract; and

WHEREAS, Axon Enterprise, Inc., is the only maker and distributor of the taser, and sole supplier of parts, cartridges and maintenance.

NOW THEREFORE BE IT RESOLVED that Unalaska City Council authorizes the City Manager to enter into a sole-source procurement agreement with Axon Enterprise, Inc., for a term of five years, to purchase, equip, maintain and provide training and equipment for nine (9) Tasers.

PASSED AND ADOPTED by a duly constituted quorum of the Unalaska City Council on July 28, 2026.



Vincent M. Tutiakoff, Sr.
Mayor

ATTEST:



Estkaileen P. Magdang, CMC
City Clerk



MEMORANDUM TO COUNCIL

To: Mayor and City Council Members
From: Kim Hankins, Chief of Police
Through: Marjorie Veeder, Acting City Manager
Date: July 28, 2026
Re: Resolution 2026-43: Authorizing the City Manager to enter into a sole-source procurement agreement with Axon Enterprise, Inc., to provide Taser Electronic Control Devices and related supplies, maintenance and training

SUMMARY: Resolution 2026-43 authorizes the City Manager to enter into a five year, sole-source procurement agreement with Axon Enterprise, Inc., for Tasers used by the Police Department. Due to the term of the contract and the provisions of UCO 6.04.020(A), Council approval is necessary. Staff recommends adoption.

PREVIOUS COUNCIL ACTION: There has been no previous council action regarding this resolution.

BACKGROUND: Axon is the sole manufacturer and provider of Taser electronic control devices and the associated equipment, training, and support services. As no equivalent alternative is available, a new five-year agreement with Axon is recommended.

Unalaska's Code of Ordinances at § 6.04.020(A) states that a bond, contract, lease, or other obligation requiring the payment of funds from the appropriations of a later fiscal year or of more than one fiscal year shall be made or approved by ordinance or resolution adopted by a majority of the votes authorized on the question or as required by Alaska Statutes.

DISCUSSION: The Unalaska Police Department has utilized the Taser Electronic Control Device for many years as part of its use-of-force program. Tasers provide officers with a less-lethal force option that can temporarily incapacitate an individual through the deployment of an electrical charge, allowing officers to safely control situations where a subject poses a threat while reducing the potential need for deadly force. Tasers are widely used by law enforcement agencies throughout Alaska and the United States, and Unalaska police officers are trained and experienced in their use. A current staff member is a certified Taser instructor.

The City's previous five-year agreement with Axon covered the purchase, maintenance, training, and support for 20 Taser devices at a total cost of approximately \$52,000. That agreement expired this year and must be replaced to ensure the Department continues to receive equipment maintenance, replacement devices, software, instructor and user training, and the training and field-use cartridges necessary to maintain annual officer certification.

Following a review of the Department's operational needs, staff determined that the previous inventory of 20 Tasers is no longer necessary. The proposed agreement reduces the total number of devices, resulting in corresponding reductions in cartridges, software, licenses and support costs while still ensuring that all patrol officers have access to Tasers when needed. This approach better aligns the Department's inventory with current staffing levels and operational requirements while reducing overall costs.

ALTERNATIVES:

1. Not renew the contract. This would leave us to buy any cartridges outright, have no maintenance unless we paid separately each instance, and we would not be covered by Axon in the case of a lawsuit against us related to the use of these devices.
2. Discontinue use of the Axon Taser product. This would leave a gap in our use of force and require officers to go “hands on,” putting the officer and/or the person we are dealing with at risk of a more serious injury.
3. Approve the sole-source contract for five years. This will maintain the equipment, all needed accessories, and provide ongoing training and documentation of qualifications. It also allows us to utilize the support of Axon in any legal suit against the city involving the Taser.

Staff recommends entering into a 5-year agreement to maintain this equipment and its use.

FINANCIAL IMPLICATIONS: The cost of this contract is split over 5 years.

- Year 1, to be paid September 2026, will cost \$200.01. This can be absorbed in the current Police Department FY27 budget.
- Years 2-5 cost \$6,917 each year. That cost will be included in the police department operating budget requests beginning in FY28.
- The total cost of the 5-year contract is \$27,869.61.

LEGAL: The agreement was reviewed by the City Attorney, with no concerns noted.

STAFF RECOMMENDATION: Staff recommends adoption of Resolution 2026-43 authorizing the city manager to sign the agreement with Axon. The agreement helps cover liability issues, provides service and maintenance to equipment and allows use of training and field cartridges at no additional expense.

PROPOSED MOTION: I move to adopt Resolution 2026-43.

CITY MANAGER COMMENTS: The taser is a critical tool for our police officers, providing a less than lethal level of force to control an unruly subject. The five-year agreement is reasonable, and Axon will provide assistance with liability concerns. I concur with the Staff Recommendation.

ATTACHMENTS: Axon Quote and Agreement



Axon Enterprise, Inc.
17800 N 85th St
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-803656-46220SB

Issued: 07/17/2026

Quote Expiration: 08/15/2026

Estimated Contract Start Date: 10/01/2026

Account Number: 110134

Payment Terms: N30

Mode of Delivery: AUTO-TDS

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Unalaska Police Dept - AK 29 SAFETY WAY UNALASKA, AK 99685-9999 USA	Unalaska Police Dept. - AK PO Box 610 Unalaska AK 99685-0610 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Spencer Brachman Phone: Email: sbrachman@axon.com Fax:	Patrick Bliss Phone: 907-359-1080 Email: pbliss@ci.unalaska.ak.us Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$27,869.61
ESTIMATED TOTAL W/ TAX	\$27,869.61

Discount Summary

Average Savings Per Year	\$4,929.29
TOTAL SAVINGS	\$24,646.43

Payment Summary

Date	Subtotal	Tax	Total
Sep 2026	\$200.01	\$0.00	\$200.01
Aug 2027	\$6,917.40	\$0.00	\$6,917.40
Aug 2028	\$6,917.40	\$0.00	\$6,917.40
Aug 2029	\$6,917.40	\$0.00	\$6,917.40
Aug 2030	\$6,917.40	\$0.00	\$6,917.40
Total	\$27,869.61	\$0.00	\$27,869.61

Quote Unbundled Price:	\$52,517.00
Quote List Price:	\$46,215.20
Quote Subtotal:	\$27,869.61

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100552	Transfer Balance - Goods	1	1		\$1.00	(\$79.04)	(\$79.04)	\$0.00	(\$79.04)
100553	Transfer Balance - Software and Services	1	1		\$1.00	(\$39.55)	(\$39.55)	\$0.00	(\$39.55)
C00018	Bundle - TASER 7 Certification	9	60	\$97.25	\$85.58	\$51.83	\$27,988.20	\$0.00	\$27,988.20
Total							\$27,869.61	\$0.00	\$27,869.61

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Bundle - TASER 7 Certification	100591	Axon TASER - Cleaning Kit	1	1	09/01/2026
Bundle - TASER 7 Certification	100623	Enhanced Hook-and-Loop Training (Halt) Suit (V2)	1	1	09/01/2026
Bundle - TASER 7 Certification	20008	Axon TASER 7 - Handle - High VIS Grn Laser Class 3R Ylw	9	1	09/01/2026
Bundle - TASER 7 Certification	20018	Axon TASER - Battery Pack - Tactical	10	1	09/01/2026
Bundle - TASER 7 Certification	20160	Axon TASER 7 - Holster - Safariland RH+Cart Carrier	6	1	09/01/2026
Bundle - TASER 7 Certification	20161	Axon TASER 7 - Holster - Safariland LH+Cart Carrier	3	1	09/01/2026
Bundle - TASER 7 Certification	22175	Axon TASER 7 - Cartridge - Live Standoff (3.5-Degree) NS	45	1	09/01/2026
Bundle - TASER 7 Certification	22176	Axon TASER 7 - Cartridge - Live Close Quart (12-Degree) NS	45	1	09/01/2026
Bundle - TASER 7 Certification	22177	Axon TASER 7 - Cartridge - Halt Standoff NS	18	1	09/01/2026
Bundle - TASER 7 Certification	22178	Axon TASER 7 - Cartridge - Halt Close Quart NS	18	1	09/01/2026
Bundle - TASER 7 Certification	22179	Axon TASER 7 - Cartridge - Inert Standoff (3.5-Degree) NS	9	1	09/01/2026
Bundle - TASER 7 Certification	22181	Axon TASER 7 - Cartridge - Inert Close Quart (12-Degree) NS	9	1	09/01/2026
Bundle - TASER 7 Certification	70033	Axon Body - Dock Wall Mount - Bracket Assembly	1	1	09/01/2026
Bundle - TASER 7 Certification	71019	Axon Body - Dock Powercord - North America	1	1	09/01/2026
Bundle - TASER 7 Certification	74200	Axon TASER - Dock - Six-Bay Plus Core	1	1	09/01/2026
Bundle - TASER 7 Certification	80087	Axon TASER - Target - Conductive Professional Ruggedized	1	1	09/01/2026
Bundle - TASER 7 Certification	80090	Axon TASER - Target Frame - Professional 27.5 in X 75 in	1	1	09/01/2026
Bundle - TASER 7 Certification	22175	Axon TASER 7 - Cartridge - Live Standoff (3.5-Degree) NS	18	1	09/01/2027
Bundle - TASER 7 Certification	22176	Axon TASER 7 - Cartridge - Live Close Quart (12-Degree) NS	18	1	09/01/2027
Bundle - TASER 7 Certification	22175	Axon TASER 7 - Cartridge - Live Standoff (3.5-Degree) NS	18	1	09/01/2028
Bundle - TASER 7 Certification	22176	Axon TASER 7 - Cartridge - Live Close Quart (12-Degree) NS	18	1	09/01/2028
Bundle - TASER 7 Certification	22177	Axon TASER 7 - Cartridge - Halt Standoff NS	18	1	09/01/2028
Bundle - TASER 7 Certification	22178	Axon TASER 7 - Cartridge - Halt Close Quart NS	18	1	09/01/2028
Bundle - TASER 7 Certification	22175	Axon TASER 7 - Cartridge - Live Standoff (3.5-Degree) NS	18	1	09/01/2029
Bundle - TASER 7 Certification	22176	Axon TASER 7 - Cartridge - Live Close Quart (12-Degree) NS	18	1	09/01/2029
Bundle - TASER 7 Certification	22175	Axon TASER 7 - Cartridge - Live Standoff (3.5-Degree) NS	18	1	09/01/2030
Bundle - TASER 7 Certification	22176	Axon TASER 7 - Cartridge - Live Close Quart (12-Degree) NS	18	1	09/01/2030

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Bundle - TASER 7 Certification	101180	Axon TASER - Data Science Program	9	10/01/2026	09/30/2031
Bundle - TASER 7 Certification	20248	Axon TASER - Evidence.Com License	9	10/01/2026	09/30/2031
Bundle - TASER 7 Certification	20248	Axon TASER - Evidence.Com License	1	10/01/2026	09/30/2031

Services

Bundle	Item	Description	QTY
Bundle - TASER 7 Certification	101193	Axon TASER - On Demand Certification	9
Bundle - TASER 7 Certification	20246	Axon TASER 7 - Replacement Access Program - Duty Cartridge	9

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Bundle - TASER 7 Certification	80374	Axon TASER - Ext Warranty - Battery Pack T7/T10	10	09/01/2027	09/30/2031
Bundle - TASER 7 Certification	80395	Axon TASER 7 - Ext Warranty - Handle	9	09/01/2027	09/30/2031
Bundle - TASER 7 Certification	80396	Axon TASER - Ext Warranty - Dock Six-Bay T7/T10	1	09/01/2027	09/30/2031

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	29 SAFETY WAY	UNALASKA	AK	99685-9999	USA

Payment Details

Sep 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	C00018	Bundle - TASER 7 Certification	9	\$318.60	\$0.00	\$318.60
Transfer Value	100552	Transfer Balance - Goods	1	(\$79.04)	\$0.00	(\$79.04)
Transfer Value	100553	Transfer Balance - Software and Services	1	(\$39.55)	\$0.00	(\$39.55)
Total				\$200.01	\$0.00	\$200.01

Aug 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	C00018	Bundle - TASER 7 Certification	9	\$6,917.40	\$0.00	\$6,917.40
Total				\$6,917.40	\$0.00	\$6,917.40

Aug 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	C00018	Bundle - TASER 7 Certification	9	\$6,917.40	\$0.00	\$6,917.40
Total				\$6,917.40	\$0.00	\$6,917.40

Aug 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	C00018	Bundle - TASER 7 Certification	9	\$6,917.40	\$0.00	\$6,917.40
Total				\$6,917.40	\$0.00	\$6,917.40

Aug 2030

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	C00018	Bundle - TASER 7 Certification	9	\$6,917.40	\$0.00	\$6,917.40
Total				\$6,917.40	\$0.00	\$6,917.40

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s):

Rewritten Quotes --->>> Q-390920, Q-310124, Q-308852

Agency is terminating those contracts effective 10/1/2026. Any changes in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

Transfer Balance --->>> The parties agree that Axon is applying a Transfer Balance of -\$118.59

100% discounted body-worn camera and docking station hardware contained in this quote reflects a TAP replacement for hardware purchased under existing quotes aforementioned above. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

Signature

Date Signed

7/17/2026

