

CITY OF UNALASKA  
UNALASKA, ALASKA

RESOLUTION NO. 2017-40

A RESOLUTION OF THE UNALASKA CITY COUNCIL AUTHORIZING THE CITY MANAGER TO EXTEND THE TERM OF THE PROFESSIONAL SERVICES AGREEMENT WITH BRAD GILMAN OF ROBERTSON, MONAGLE & EASTAUGH FOR AN ADDITIONAL TERM.

WHEREAS, the Unalaska City Council has determined it is beneficial to the City of Unalaska to retain a lobbyist in Washington, D.C.; and

WHEREAS, the existing Professional Services Agreement with Brad Gilman of Robertson, Monagle & Eastaugh, will expire on June 30, 2017; and

WHEREAS, the City of Unalaska wishes to retain Brad Gilman to perform the duties of lobbyist as directed by the City of Unalaska;

NOW THEREFORE BE IT RESOLVED that the Unalaska City Council authorizes the City Manager to extend the Professional Services Agreement with Brad Gilman of Robertson, Monagle & Eastaugh for an additional term, effective July 1, 2017, through June 30, 2018, for a fee of \$76,000 plus reasonable expenses.

PASSED AND ADOPTED BY A DULY CONSTITUTED QUORUM OF THE CITY COUNCIL OF THE CITY OF UNALASKA THIS 13<sup>TH</sup> DAY OF JUNE 2017.

  
MAYOR

ATTEST:

  
CITY CLERK





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## MEMORANDUM TO COUNCIL

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TO: Mayor Kelty and City Council Members  
THROUGH: David Martinson, City Manager  
FROM: Marjie Veeder, Administrative Coordinator  
DATE: June 13, 2017  
RE: Resolution 2017-40, authorizing the City Manager to extend the Professional Services Agreement with Brad Gilman of Robertson, Monagle & Eastaugh for Lobbying Services for an additional term.

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**SUMMARY:** The City Council's agreement with Brad Gilman of Robertson, Monagle & Eastaugh for federal lobbying services expires on June 30, 2017. Mr. Gilman submitted a letter of interest to renew his contract (copy attached). Also attached is proposed Resolution 2017-40, authorizing the City Manager to extend the Professional Services Agreement with Brad Gilman of Robertson, Monagle & Eastaugh for an additional term, along with the proposed contract extension.

**PREVIOUS COUNCIL ACTION:** Council adopted Resolution 2016-38 on May 24, 2016, authorizing the renewal of Brad Gilman's contract for FY17 in the amount of \$76,000 plus reasonable expenses. Council budgeted \$76,000 for federal lobbyist fees for FY18 (account 0102-0152-53300).

**DISCUSSION:** Brad Gilman has been the City Council's Washington, D.C. lobbyist since FY96, and his contract has been renewed annually through the current fiscal year. The attached memo provides a history of compensation rates from FY96 through FY17. Mr. Gilman's letter states that he is interested in continuing his services for the next fiscal year. He has not requested an increase in his retainer. His contract was last increased in FY05 from \$74,000 to \$76,000 based on the CPI-Anchorage, plus reasonable expenses.

**ALTERNATIVES:** Council could renew the lobbying contract at the current level, recommend an increase to the base compensation rate or a cost of living increase, or not enter into a lobbying agreement.

**FINANCIAL IMPLICATIONS:** This expense is included in the FY18 budget for \$76,000, plus reimbursement for reasonable expenses.

**CITY MANAGER COMMENT:** I recommend Council approve this resolution.

**STAFF RECOMMENDATION:** If Council agrees to authorize the City Manager to sign a renewal contract with Brad Gilman of Robertson, Monagle & Eastaugh, Council should approve and adopt Resolution 2017-40.

**PROPOSED MOTION:** Move to adopt Resolution 2017-40.

**Attachments:**

- Letter of interest from Brad Gilman dated May 4, 2017
- Memo to Mayor and Council regarding Brad Gilman's compensation history
- Resolution 2017-40
- Proposed Modification of Professional Services Agreement

**Robertson, Monagle, & Eastaugh P.C.**  
**1810 Samuel Morse Drive, Suite 202**  
**Reston, VA 20190**  
**Phone: (571) 313 1792**  
**Fax: (571) 313 1973**

May 4, 2017

Dave Martinson, City Manager  
City of Unalaska  
Box 610  
Unalaska, AK 99685

Dear Dave:

By this letter, I would like to offer my services to the City of Unalaska for the coming fiscal year to continue to represent the City in Washington, D.C. on federal issues. Please feel free to contact me with any questions or comments.

Sincerely,



Brad Gilman  
Vice President  
Robertson, Monagle, & Eastaugh PC

## MEMORANDUM

To: Mayor Kelty and City Council Members  
Through: David Martinson, City Manager  
From: Marjie Veeder, Administrative Coordinator  
Date: June 13, 2017  
Re: Brad Gilman compensation history

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Below is a summary of Mr. Gilman's compensation history from the City of Unalaska since FY96:

YEAR	FEEES	EXPENSES	TOTAL
FY96	\$ 40,500.00	\$ 556.00	\$ 41,056.00
FY97	\$ 54,000.00	\$ 521.61	\$ 54,521.61
FY98	\$ 54,000.00	\$ 769.77	\$ 54,769.77
FY99	\$ 54,000.00	\$ 2,479.75	\$ 56,479.75
FY00	\$ 60,000.00	\$ 190.77	\$ 60,190.77
FY01	\$ 60,000.00	\$ -	\$ 60,000.00
FY02	\$ 72,000.00	\$ -	\$ 72,000.00
FY03	\$ 72,000.00	\$ -	\$ 72,000.00
FY04	\$ 74,000.00	\$ -	\$ 74,000.00
FY05	\$ 76,000.00	\$ -	\$ 76,000.00
FY06	\$ 76,000.00	\$ -	\$ 76,000.00
FY07	\$ 76,000.00	\$ -	\$ 76,000.00
FY08	\$ 76,000.00	\$ -	\$ 76,000.00
FY09	\$ 76,000.00	\$ -	\$ 76,000.00
FY10	\$ 76,000.00	\$ -	\$ 76,000.00
FY11	\$ 76,000.00	\$ -	\$ 76,000.00
FY12	\$ 76,000.00	\$ -	\$ 76,000.00
FY13	\$ 76,000.00	\$ -	\$ 76,000.00
FY14	\$ 76,000.00	\$ -	\$ 76,000.00
FY15	\$ 76,000.00	\$ -	\$ 76,000.00
FY16	\$ 76,000.00	\$ -	\$ 76,000.00
FY17	\$ 76,000.00	\$ 2,112.90	\$ 78,112.90
TOTAL	\$ 1,528,500.00	\$ 6,630.80	\$ 1,535,130.80